

TENANT REPRESENTATION

When you are hiring a commercial real estate broker, hire an advisor that only has **YOUR** interests in mind.



Most Tenants don't realize that many brokerage companies have multiple fiduciary (earn fees) relationships to many Landlords through the following roles:

1. Property Management
2. Asset Management

3. Facility Management
4. Brokerage

How can a broker protect YOUR interests amidst potential conflicts?

How do you know? How can you tell?

Your agent will become a little quiet/reserved at that critical point in the negotiations, when you are preparing your 2ND or 3RD counter-offer.

RESULTS:

- Recently negotiated for a +200k SF Tenant to obtain a 10% equity interest in their leased building.
- I assist companies obtain municipal incentives from City, County & State at NO COST.

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